

LaRosa & Bille, P.C.

Certified Public Accountants

100 Corporate Place • Suite 203 • Peabody, Massachusetts 01960 • (978) 535-2295 • FAX (978) 535-4214

DENTAL PRACTICE PROFILE WITH AN ASSOCIATE PRODUCING \$125,000

INCOME

Patient Collections	\$ 925,000	100.0%
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OPERATING EXPENSES

Advertising & Promotion	4,625	0.5
Associate Fees	50,000	5.4 (40% of Collections)
Insurance Expense	37,000	4.0
Laboratory Fees	74,000	8.0
Medical Supplies	37,000	4.0
Legal & Accounting	9,250	1.0
Staff Salaries	231,250	25.0
Rent	46,250	5.0
Payroll Taxes - Staff	23,125	2.5 (10% of Salaries)
Telephone	18,500	2.0
Utilities	4,625	.5
Office Expenses	13,875	1.5
Dues & Subscriptions	4,625	0.5
Office Laundry	9,250	1.0
Postage & Delivery	<u>4,625</u>	<u>0.5</u>

TOTAL OPERATING EXPENSES	<u>568,000</u>	<u>61.4</u>
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NET PROFIT AVAILABLE FOR OWNER	<u>\$357,000</u>	<u>38.6%</u>
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COMPLIMENTS OF:
JOSEPH A. LAROSA, CPA
LAROSA & BILLE, P.C.
100 CORPORATE PLACE, SUITE #203
PEABODY, MA 01960
(978) 535-2295
(978) 535-4214 – FAX
larosacpa@aol.com

~ Please feel free to contact Joe for a free consultation ~